

## Chapter 6: Other Considerations in Decision Making

### Key points of chapter

This chapter covers the psychology and sociology of decision making. It's a mile wide and only a couple inches deep. Students who have had Basic Psychology, Sociology, Organizational Behavior, or other courses which deal with group dynamics will have covered some of the main ideas.

The most important idea in the chapter has to do with when to use or not use groups to help in decision making and problem solving. There are some other points, such as critical thinking and organization culture, but the main focus is probably on the group decision ideas.

### Answers to Study Questions

1. See page 71.
2. See page 72.
3. See page 72.
4. See page 73.
5. See page 74.
6. Theory provides a structure and process to help in making decisions properly, effectively and efficiently.

### Answer to Exercise

Individual question; no common answer.

### Other Materials

None